Trent Burns 575 Brownlee Rd, Eighty Four, PA

412-874-3034 | tmbst193@mail.rmu.edu

**Self-Starter | Creative | Works Without Direct Supervision**

Entrepreneurial attitude, future leader with consistent record of accomplishing large projects requiring learning new things through research, planning, prioritizing and hard work.

* + **Self-Taught:** Completely restored a 1951 Ford F1 Pickup Truck. Having no prior experience and without a mentor to help, restored a “barn find” 1951 pickup truck, including every mechanical component.
  + **Trustworthy:** Worked at an Aviation Maintenance facility where every nut and bolt must be accounted for, and every job must be signed off on by an FAA certified A&P mechanic.
  + **Reliable:** Always showed up on time and accomplished the job given to me. When given a task, can be counted on to get it done, whatever it takes.

*Core strengths include:*

|  |  |  |
| --- | --- | --- |
| * Ability to learn on my own * Quick study * Needs little supervision | * Reliable and always on time * Good with Customers * Creative |  |

**Professional Experience**

TRUST EXPERT RESOURCES •McMurray, PA 2019

Redesigned the company website, managed the company’s digital marketing program including LinkedIn, Google, and constant contact email campaign. Created and monitored website funnel landing pages to track conversions, utilizing A/B testing, designed and produced video advertisements, designed print advertisement for industry directory, and made cold calls to physician prospects documenting results in company’s CRM.

H-Source • Spokane, WA 2018

Made cold calls to hospital supply chain management prospects, recorded leads and results using CRM software, and traveled onsite to a customer location to assist in identifying and listing inventory for the company’s service offering.

Fastenal• Washington, PA 2017

Learned how to effectively support and assist sales persons by making phone calls, using inventory analysis programs, and meeting with potential clients.

**Education & Additional Information**

PETERS TOWNSHIP HIGH SCHOOL**,** Peters Township, PA

**High school Diploma class of 2016**

ROBERT MORRIS UNIVERSITY, Moon Township, PA

**Pursuing a BS in Marketing, graduating in 2020**

**Additional Information:**

Community service including: working with special needs children helping them learn to ride a bicycle, learn to fish, and learn to ice skate.

Campaign volunteer for a candidate for the US House of Representatives.

Sports activities including: playing hockey for Peters Township High School, RMU Club Hockey, and various intramural sports.